

Selected DCM Transactions



BERENBERG

PARTNERSHIP SINCE 1590


<p>Senior Unsecured Bond Tap</p> <p> Hapag-Lloyd</p> <p>EUR 200m 6.750%, 02/2022 Joint Global Coordinator/ Joint Bookrunner Feb 2017 </p>	<p>Senior Unsecured Bond</p> <p> SIXT leasing</p> <p>EUR 250m 1.125%, 02/2021 Joint Global Coordinator/ Joint Bookrunner Feb 2017 </p>	<p>Senior Unsecured Bond</p> <p> Hapag-Lloyd</p> <p>EUR 250m 6.750%, 02/2022 Joint Global Coordinator/ Joint Bookrunner Jan 2017 </p>	<p>Senior Unsecured Bond</p> <p> VONOVIA</p> <p>EUR 500m 0.750%, 01/2022 Joint Global Coordinator/ Joint Bookrunner Jan 2017 </p>	<p>Senior Unsecured Bond</p> <p> VONOVIA</p> <p>EUR 500m 1.750%, 01/2027 Joint Global Coordinator/ Joint Bookrunner Jan 2017 </p>	<p>Senior Unsecured Bond</p> <p> SIXT rent a car</p> <p>EUR 250m 1.125%, 11/2022 Co-Lead Manager Nov 2016 </p>	<p>Senior Unsecured Bond</p> <p> intralot</p> <p>EUR 250m 6.750%, 09/2021 Joint Bookrunner Sep 2016 </p>	<p>Schuldschein PP</p> <p> HELMA Eigenheimbau AG</p> <p>EUR 25.5m Co-Manager Aug 2016 </p>
<p>Schuldschein PP</p> <p> FEINTOOL</p> <p>EUR 65m Joint Lead Jul 2016 </p>	<p>Senior Unsecured Bond</p> <p> AROUNDTOWN PROPERTY HOLDINGS PLC</p> <p>EUR 500m 1.500%, 05/2024 Senior Co-Lead Manager Jul 2016 </p>	<p>Senior Unsecured Bond</p> <p> otto group</p> <p>EUR 250m 2.500%, 06/2023 Senior Co-Lead Manager Jun 2016 </p>	<p>Senior Unsecured Bond</p> <p> AROUNDTOWN PROPERTY HOLDINGS PLC</p> <p>EUR 600m 1.500%, 05/2022 Senior Co-Lead Manager Apr 2016 </p>	<p>Notes</p> <p> HYPO LIENDELANE FORARBERG</p> <p>CZK 435m 0.800%, 2016-2021 Sole-Lead Mar 2016 </p>	<p>Notes</p> <p> BANQUE ET CAISSE D'EPARGNE DE L'ETAT LUXEMBOURG</p> <p>EUR 50m 1.520%, 2016-2031 Co-Manager Feb 2016 </p>	<p>Mortgage Bond PP</p> <p> HYPO TIROL BANK</p> <p>EUR 500m 0.500%, 2016-2021 Co-Lead Manager Feb 2016 </p>	<p>Senior Unsecured Bond</p> <p> CA IMMO</p> <p>EUR 150m 2.750%, 02/2023 Co-Manager Feb 2016 </p>
<p>Notes</p> <p> Province of Lower Austria</p> <p>EUR 60m 2.10%, 2015-2035 Sole Lead Sep 2015 </p>	<p>Schuldschein PP</p> <p> ALFMEIER</p> <p>Sole Lead Aug 2015 </p>	<p>Schuldschein PP</p> <p> HELMA Eigenheimbau AG</p> <p>Sole Lead May 2015 </p>	<p>Mortgage Bond PP</p> <p> TATRA BANKA</p> <p>EUR 50m 1.11%, 2015-2025 Sole Bookrunner Apr 2015 </p>	<p>Floating Rate Notes</p> <p> CESKA EXPORTNI BANKA CZECH EXPORT BANK</p> <p>EUR 100m 2015-2023 Joint Lead Mar 2015 </p>	<p>Bond</p> <p> Investitionsbank Berlin</p> <p>EUR 250m 0.00%, 2015-2017 Joint Lead Mar 2015 </p>	<p>Notes</p> <p> Région Rhône-Alpes</p> <p>EUR 25m 0.85%, 2015-2025 Sole Lead Mar 2015 </p>	<p>Senior Unsecured Bond</p> <p> Hapag-Lloyd</p> <p>EUR 250m 7.500%, 10/2019 Joint Global Coordinator/ Joint Bookrunner Nov 2014 </p>
<p>Floating Rate Notes</p> <p> Province of Lower Austria</p> <p>EUR 145m 2014-2019 Sole Lead Oct 2014 </p>	<p>Senior Unsecured Bond Tap</p> <p> ADLER REAL ESTATE</p> <p>EUR 100m 6.000%, 05/2021 Joint Global Coordinator/ Joint Bookrunner Jul 2014 </p>	<p>Senior Unsecured Bond</p> <p> intralot</p> <p>EUR 250m 6.000%, 05/2021 Co-Lead Manager Apr 2014 </p>	<p>Registered Bond</p> <p> Republic Slovakia</p> <p>EUR 500m 3.60%, 2014-2034 Sole Lead Feb 2014 </p>	<p>Senior Unsecured Bond Tap</p> <p> Hapag-Lloyd</p> <p>EUR 150m 7.750%, 10/2018 Co-Lead Manager Oct 2013 </p>	<p>Notes</p> <p> SDD Banka</p> <p>EUR 100m 3.34%, 2013-2014 Sole Lead Sep 2013 </p>	<p>Senior Unsecured Bond</p> <p> Hapag-Lloyd</p> <p>EUR 250m 7.750%, 10/2018 Co-Lead Manager Sep 2013 </p>	<p>Senior Unsecured Bond</p> <p> intralot</p> <p>EUR 325m 9.750%, 02/2018 Co-Lead Manager Aug 2013 </p>



Selected Equity-Linked Transactions



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<p>Convertible Bond</p>  <p>EUR 125m 3.750%/ 25% 12/2021 Joint Global Coordinator/ Joint Bookrunner</p> <p>Dec 2016 </p>	<p>Convertible Bond</p>  <p>EUR 250m 1.250%/ 25.0% 10/2023 Co-Lead Manager</p> <p>Sep 2016 </p>	<p>Convertible Bond</p>  <p>EUR 300m 0.000%/ 35.0% 09/2021 Co-Lead Manager</p> <p>Sep 2016 </p>	<p>Convertible Bond</p>  <p>EUR 450m 0.250%/ 45.0% 03/2022 Joint Global Coordinator/ Joint Bookrunner</p> <p>Feb 2016 </p>	<p>Convertible Bond</p>  <p>EUR 300m 1.500%/ 42.5% 01/2021 Joint Global Coordinator/ Joint Bookrunner</p> <p>Dec 2015 </p>	<p>Convertible Bond</p>  <p>EUR 166.3m 1.000%/ 30.0% 12/2020 Joint Global Coordinator/ Joint Bookrunner</p> <p>Nov 2015 </p>	<p>Convertible Bond (pre-IPO)</p>  <p>EUR 450m 3.000%/ 30.7% 05/2020 Joint Global Coordinator/ Joint Bookrunner</p> <p>Apr 2015 </p>
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<p>Convertible Bond</p>  <p>GBP 112.5m 2.000%/ 16.5% 03/2020 Joint Bookrunner</p> <p>Mar 2015 </p>	<p>Convertible Bond</p>  <p>EUR 297m 0.500%/ 27.5% 11/2019 Bookrunner</p> <p>Nov 2014 </p>	<p>Convertible Bond Tap</p>  <p>EUR 125m 1.500%/ 27.5% 02/2019 Joint Global Coordinator/ Joint Bookrunner</p> <p>Jun 2014 </p>	<p>Convertible Bond</p>  <p>EUR 45m 0.875%/ 20% 03/2019 Joint Lead Manager/ Joint Bookrunner</p> <p>Mar 2014 </p>	<p>Convertible Bond</p>  <p>EUR 150m 1.500%/ 27.5% 02/2019 Joint Global Coordinator/ Joint Bookrunner</p> <p>Feb 2014 </p>	<p>Convertible Bond</p>  <p>EUR 150m 2.000%/ 26% 02/2018 Joint Global Coordinator/ Joint Bookrunner</p> <p>Jul 2013 </p>
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